



April 16th, 2025
Capital Projects Advisory Review Board (CPARB)
Attn: Talia Baker

Subject: Application for Project Review Committee – Private Sector (PS1) Position

Dear Members of the CPARB,

I am writing to express my interest in serving on the Project Review Committee (PRC) for the Private Sector (PS1) position. As a Senior Account Executive at Ameresco in Washington, I have developed a strong understanding of alternative capital project delivery methodologies as outlined in RCW 39.10. Over the past five years, I have led the procurement and contracting of more than \$100 million in energy savings performance contracting (ESPC), design-build/progressive design-build, energy as a service (EaaS), and infrastructure modernization projects across both public and private sectors.

ESPC, which closely mirrors the design-build model, is commonly used to upgrade energy infrastructure in existing facilities—offering guaranteed savings, performance assurances, and Guaranteed Maximum Price (GMP) structures. EaaS, like ESPC and design-build, is a complex funding mechanism used to implement capital-intensive projects by transferring equipment ownership and maintenance responsibilities to the service provider over the life of the agreement. Structurally, EaaS often resembles a design-build contract, incorporating price guarantees and key performance indicators. All these models effectively shift construction risk from the project owner to the contractor, aligning with the principles of design-build.

My role requires deep familiarity with the regulatory and procedural frameworks established under RCW 39.10 and involves close collaboration with project owners to ensure their goals are achieved. This experience has given me a well-rounded perspective on the priorities and challenges of both the private and public sectors—perspectives I believe would be valuable to the PRC.

Thank you for your consideration. I welcome the opportunity to support the strategic advancement of facility design and construction practices in Washington State.

Sincerely,

A handwritten signature in black ink, appearing to read "Brian Jewett".

Brian Jewett
Senior Account Executive
Ameresco, Inc.
6811 S. 204th Street, Suite 210
Kent, WA 98032
bjewett@ameresco.com
(425) 463-6505

References:

1. Brian Solan, PE
Vice President – Business Development
Ameresco, Inc.
Bsolan@ameresco.com
Phone #: (406) 461-7432
2. Michael Knaack
Sustainability Manager
Tacoma Public Schools, WA
mknaack@tacoma.k12.wa.us
Phone #: (253) 571-3316
3. Kieth Walling
Fleet and Facilities Maintenance Manager
City of Longview, WA
Keith.walling@ci.longview.wa.us
Phone #: (360) 442-5600