



FACILITY PROFESSIONAL SERVICES

CONSULTANT SELECTION
COMBINED CONSENSUS SCORING SHEET

This Scoresheet Becomes Public Record

Project description Dept. of Social and Health Services - Clean Building Performance Standards
Project Number 2024-448
Name of Selection Panel Chair Hellen Zharska

Phase 1 - SOQ		Date: 7/29/2024		Panelist Names			Number of Submitting Firms: 8	
Firms	Hellen Zharska	Kristine Keller	Greg Hafer	Doug Hieronymus	Whitney Holm	TOTAL PANEL RANKED SCORE	PHASE 1 RANK ORDER	
	Rank Order	Rank Order	Rank Order	Rank Order	Rank Order			
1 Akana	7	4	8	5	1	25	5	
2 Glumac	4	5	5	6	6	26	6	
3 Hargis Engineers	1	2	6	1	4	14	1	
4 Honeywell International, Inc.	8	8	1	8	3	28	7	
5 McKinstry Essention, LLC	3	3	2	2	5	15	2	
6 P2S	5	6	3	4	2	20	4	
7 Windsor Engineers	6	7	4	7	8	32	8	
8 Wood Harbinger, Inc.	2	1	7	3	6	19	3	
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Phase 2 Interview		Date: 8/7/2024		Number of Firms Interviewed: 3			
Firms	RANK ORDER OF COMMITTEE MEMBERS					TOTAL ASSIGNED RANKS	FINAL RANK ORDER
	Hellen Zharska	Kristine Keller	Greg Hafer	Doug Hieronymus	Whitney Holm		
	Rank Order	Rank Order	Rank Order	Rank Order	Rank Order		
1 Hargis Engineers	1	1	N/A - panel member did not participate in interviews	1	1	4	1
2 McKinstry Essention, LLC	2	3		2	2	9	2
3 Wood Harbinger, Inc.	3	2		3	3	11	3
4							
5							

Hellen Zharska
Hellen Zharska (Aug 14, 2024 06:39 PDT)
Hellen Zharska

Kristine Keller
Kristine Keller (Aug 12, 2024 12:02 PDT)
Kristine Keller

Greg Hafer
Greg Hafer (Aug 15, 2024 09:08 PDT)
Greg Hafer

Doug Hieronymus
Doug Hieronymus (Aug 12, 2024 14:42 PDT)
Doug Hieronymus

Whitney Holm
Whitney Holm (Aug 12, 2024 12:09 PDT)
Whitney Holm



FACILITY PROFESSIONAL SERVICES
CONSULTANT SELECTION
PHASE I SCORING SHEET

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Project description Dept. of Social and Health Services - Clean Building Performance Standards	
Consensus Date 7/29/2024	Project Number 2024-448
Name of Selection Panel Member Hellen Zharska	

CRITERIA	Diverse Business Equity & Inclusion Strategies	Qualifications of Key Personnel		Relevant Experience		Past Performance		Score	Score	Score	Score	TOTAL WEIGHTED SCORE	RANK ORDER
	Yes/ No	Score	30	Score	40	Score	30						
1 Akana	Yes	70%	21.00	65%	26.00	70%	21.00					68.00	7
2 Glumac	Yes	78%	23.40	78%	31.20	70%	21.00					75.60	4
3 Hargis Engineers	Yes	85%	25.50	80%	32.00	85%	25.50					83.00	1
4 Honeywell International, Inc.	Yes	60%	18.00	60%	24.00	60%	18.00					60.00	8
5 McKinstry Essention, LLC	Yes	80%	24.00	75%	30.00	75%	22.50					76.50	3
6 P2S	Yes	78%	23.40	78%	31.20	68%	20.40					75.00	5
7 Windsor Engineers	Yes	70%	21.00	70%	28.00	80%	24.00					73.00	6
8 Wood Harbinger, Inc.	Yes	82%	24.60	78%	31.20	70%	21.00					76.80	2
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COMMENTS:

Hellen Zharska
Hellen Zharska (Aug 14, 2024 06:39 PDT)
Hellen Zharska

7/29/2024
Date



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Project description Dept. of Social and Health Services - Clean Building Performance Standards	
Consensus Date 7/29/2024	Project Number 2024-448
Name of Selection Panel Member Kristine Keller	

CRITERIA	Qualifications of Key Personnel		Relevant Experience		Past Performance		Score	Score	Score	Score	TOTAL WEIGHTED SCORE	RANK ORDER
	Score	30	Score	40	Score	30						
1 Akana	90%	27.00	88%	35.20	85%	25.50					87.70	4
2 Glumac	90%	27.00	87%	34.80	85%	25.50					87.30	5
3 Hargis Engineers	92%	27.60	92%	36.80	87%	26.10					90.50	2
4 Honeywell International, Inc.	75%	22.50	75%	30.00	75%	22.50					75.00	8
5 McKinstry Essention, LLC	92%	27.60	90%	36.00	85%	25.50					89.10	3
6 P2S	89%	26.70	87%	34.80	85%	25.50					87.00	6
7 Windsor Engineers	80%	24.00	80%	32.00	85%	25.50					81.50	7
8 Wood Harbinger, Inc.	92%	27.60	93%	37.20	87%	26.10					90.90	1
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COMMENTS:

Kristine Keller
Kristine Keller (Aug 12, 2024 12:02 PDT)
 Kristine Keller

7/29/2024
 Date



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Project description Dept. of Social and Health Services - Clean Building Performance Standards	
Consensus Date 7/29/2024	Project Number 2024-448
Name of Selection Panel Member Greg Hafer	

CRITERIA	Qualifications of Key Personnel		Relevant Experience		Past Performance		Score	Score	Score	Score	TOTAL WEIGHTED SCORE	RANK ORDER
	Score	30	Score	40	Score	30						
1 Akana	70%	21.00	60%	24.00	70%	21.00					66.00	8
2 Glumac	80%	24.00	75%	30.00	75%	22.50					76.50	5
3 Hargis Engineers	80%	24.00	70%	28.00	70%	21.00					73.00	6
4 Honeywell International, Inc.	100%	30.00	95%	38.00	85%	25.50					93.50	1
5 McKinstry Essention, LLC	100%	30.00	90%	36.00	85%	25.50					91.50	2
6 P2S	100%	30.00	85%	34.00	85%	25.50					89.50	3
7 Windsor Engineers	75%	22.50	80%	32.00	85%	25.50					80.00	4
8 Wood Harbinger, Inc.	75%	22.50	80%	32.00	60%	18.00					72.50	7
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COMMENTS:

Greg Hafer
Greg Hafer (Aug 15, 2024 09:08 PDT)
 Greg Hafer

7/29/2024
 Date



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Project description Dept. of Social and Health Services - Clean Building Performance Standards	
Consensus Date 7/29/2024	Project Number 2024-448
Name of Selection Panel Member Doug Hieronymus	

CRITERIA	Qualifications of Key Personnel		Relevant Experience		Past Performance		Score	Score	Score	Score	TOTAL WEIGHTED SCORE	RANK ORDER
	Score	30	Score	40	Score	30						
1 Akana	86%	25.80	64%	25.60	60%	18.00					69.40	5
2 Glumac	100%	30.00	25%	10.00	65%	19.50					59.50	6
3 Hargis Engineers	100%	30.00	95%	38.00	100%	30.00					98.00	1
4 Honeywell International, Inc.	15%	4.50	20%	8.00	0%	0.00					12.50	8
5 McKinstry Essention, LLC	100%	30.00	94%	37.60	100%	30.00					97.60	2
6 P2S	99%	29.70	50%	20.00	70%	21.00					70.70	4
7 Windsor Engineers	100%	30.00	20%	8.00	50%	15.00					53.00	7
8 Wood Harbinger, Inc.	100%	30.00	80%	32.00	100%	30.00					92.00	3
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COMMENTS:

Doug Hieronymus
Doug.Hieronymus (Aug 11, 2024 14:42 PDT)
 Doug Hieronymus

7/29/2024
 Date



Washington State
**DEPARTMENT OF
 ENTERPRISE SERVICES**

FACILITY PROFESSIONAL SERVICES

CONSULTANT SELECTION
 PHASE I SCORING SHEET

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Project description Dept. of Social and Health Services - Clean Building Performance Standards	
Consensus Date 7/29/2024	Project Number 2024-448
Name of Selection Panel Member <p style="text-align: center;">Whitney Holm</p>	

CRITERIA	Qualifications of Key Personnel		Relevant Experience		Past Performance		Score	Score	Score	Score	TOTAL WEIGHTED SCORE	RANK ORDER
	Score	30	Score	40	Score	30						
1 Akana	89%	26.70	92%	36.80	92%	27.60					91.10	1
2 Glumac	87%	26.10	80%	32.00	80%	24.00					82.10	6
3 Hargis Engineers	90%	27.00	84%	33.60	85%	25.50					86.10	4
4 Honeywell International, Inc.	91%	27.30	90%	36.00	87%	26.10					89.40	3
5 McKinstry Essention, LLC	90%	27.00	82%	32.80	80%	24.00					83.80	5
6 P2S	95%	28.50	90%	36.00	85%	25.50					90.00	2
7 Windsor Engineers	85%	25.50	80%	32.00	80%	24.00					81.50	8
8 Wood Harbinger, Inc.	87%	26.10	80%	32.00	80%	24.00					82.10	6
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COMMENTS:

Whitney Holm
Whitney Holm (Aug 12, 2024 12:09 PDT)
 Whitney Holm

7/29/2024
 Date



FACILITY PROFESSIONAL SERVICES

**CONSULTANT SELECTION
 PHASE II - PROPOSAL SCORING SHEET**

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Project description Dept. of Social and Health Services - Clean Building Performance Standards	
Date of Evaluation 8/7/2024	Project Number 2024-448
Name of Selection Panel Member Hellen Zharska	

CRITERIA	Weighting	Hargis Engineers		McKinstry Essention, LLC		Wood Harbinger, Inc.					
		Score	Weighted Score	Score	Weighted Score	Score	Weighted Score				
Organization	25	80%	20.00	80%	20.00	75%	18.75				
Project Management	25	85%	21.25	80%	20.00	75%	18.75				
Project Approach	25	80%	20.00	75%	18.75	75%	18.75				
Experience	25	75%	18.75	75%	18.75	75%	18.75				
Diverse Business Inclusion Plan (indicate included or not included)	Not Scored	included		included		included					
TOTAL WEIGHTED SCORE	100		80.00		77.50		75.00				
FINAL RANK ORDER			1		2		3				

COMMENTS:

Hellen Zharska
Hellen Zharska (Aug 14, 2024 06:39 PDT)
 Hellen Zharska

08/14/2024

 Date



FACILITY PROFESSIONAL SERVICES

**CONSULTANT SELECTION
 PHASE II - PROPOSAL SCORING SHEET**

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Project description Dept. of Social and Health Services - Clean Building Performance Standards	
Date of Evaluation 8/7/2024	Project Number 2024-448
Name of Selection Panel Member Kristine Keller	

CRITERIA	Weighting	Hargis Engineers		McKinstry Essention, LLC		Wood Harbinger, Inc.					
		Score	Weighted Score	Score	Weighted Score	Score	Weighted Score				
Organization	25	95%	23.75	90%	22.50	92%	23.00				
Project Management	25	95%	23.75	90%	22.50	92%	23.00				
Project Approach	25	95%	23.75	85%	21.25	92%	23.00				
Experience	25	95%	23.75	88%	22.00	90%	22.50				
TOTAL WEIGHTED SCORE	100		95.00		88.25		91.50				
FINAL RANK ORDER			1		3		2				

COMMENTS:

Kristine Keller
Kristine Keller (Aug 12, 2024 12:02 PDT)

 Kristine Keller

08/12/2024

 Date



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Date of Evaluation 8/7/2024	Project Number 2024-448
Name of Selection Panel Member Doug Hieronymus	

CRITERIA	Weighting	Hargis Engineers		McKinstry Essention, LLC		Wood Harbinger, Inc.					
		Score	Weighted Score	Score	Weighted Score	Score	Weighted Score				
Organization	25	96%	24.00	88%	22.00	84%	21.00				
Project Management	25	96%	24.00	96%	24.00	84%	21.00				
Project Approach	25	96%	24.00	80%	20.00	80%	20.00				
Experience	25	88%	22.00	80%	20.00	80%	20.00				
TOTAL WEIGHTED SCORE	100		94.00		86.00		82.00				
FINAL RANK ORDER			1		2		3				

COMMENTS:

Doug Hieronymus
Doug Hieronymus (Aug 11, 2024 11:42 PDT)

 Doug Hieronymus

08/12/2024

 Date



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Date of Evaluation 8/7/2024	Project Number 2024-448
Name of Selection Panel Member Whitney Holm	

CRITERIA	Weighting	Hargis Engineers		McKinstry Essention, LLC		Wood Harbinger, Inc.					
		Score	Weighted Score	Score	Weighted Score	Score	Weighted Score				
Organization	25	95%	23.75	90%	22.50	90%	22.50				
Project Management	25	94%	23.50	95%	23.75	90%	22.50				
Project Approach	25	87%	21.75	90%	22.50	85%	21.25				
Experience	25	92%	23.00	90%	22.50	92%	23.00				
TOTAL WEIGHTED SCORE	100		92.00		91.25		89.25				
FINAL RANK ORDER			1		2		3				

COMMENTS:

Whitney Holm
Whitney Holm (Aug 12, 2024 12:08 PDT)

 Whitney Holm

08/12/2024

 Date