



**Project No. 2023-296: Echo Glen Secure Facility Improvements
DCYF, Echo Glen Children's Center
33010 SE 99th St, Snoqualmie, WA**

KMB architects
July 13th, 2023



July 13th, 2023

Attn: Jeremy Orenstein, Project Manager
Washington Department of Children, Youth and Families
33010 SE 99th St.
Snoqualmie, WA

RE: Design Services Required for Project No. 2023-296: Echo Glen Secure Facility Improvements

Dear Mr. Orenstein and Selection Committee Members;

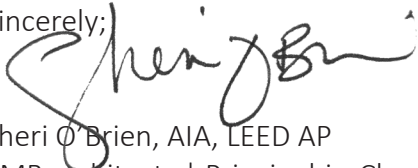
KMB architects is pleased to present our qualifications for Project No. 2023-296: Echo Glen Secure Facility Improvements for Washington State Department of Children, Youth and Families (DCYF). Since our firm's founding more than thirty-five years ago, the predesign, planning, design, and construction administration for secure juvenile facilities has been a core component of our practice. Our team has successfully completed numerous projects for DCYF facilities across the State, including recent projects for Echo Glen's Children's Center, Green Hill School, as well as DCYF's Statewide Master Plan. KMB's knowledge of DCYF policies and procedures, project delivery, and design practices specific to youth care makes KMB uniquely qualified to provide the requested services.

Our qualifications and experience allow us to be uniquely aligned to provide you with a successful project that meets your needs. Our SOQ will demonstrate the following:

- Extensive experience with DCYF and the Echo Glen Children's Center campus specifically
- Historic knowledge of the campus, third party stakeholders, and permitting agencies
- Ability to deliver expedited projects
- Creating and maintaining secure perimeters on secure campuses
- Creating an environment for staff and resident safety
- Implementing technology to increase safety and security
- Working through complex permitting
- Building consensus with multiple stakeholders

Thank you for your consideration of our qualifications. We have been honored to serve DCYF in the past and look forward to partnering with you again on Project No. 2023-296: Echo Glen Secure Facility Improvements. We are committed to providing you with the highest level of professional service and integrity for which KMB is known. We look forward to the opportunity to share our passion, expertise, and project approach in greater detail with you. Please do not hesitate to contact me should you have any questions.

Sincerely;



Sheri O'Brien, AIA, LEED AP
KMB architects | Principal-in-Charge
SheriO'Brien@kmb-architects.com | 206.393.2781



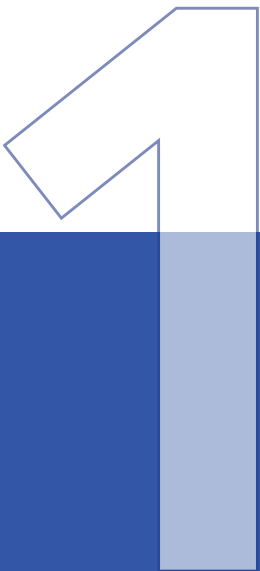
STATE OF WASHINGTON
DEPARTMENT OF ENTERPRISE SERVICES

1500 Jefferson St. SE, Olympia, WA 98501
PO Box 41476, Olympia, WA 98504-1476

Consultant Selection Contact Form

Designated Point of Contact for Statement of Qualifications
For Design Bid Build, Design Build, Progressive Design Build, GC/CM & Job Order Contracting
(JOC) Selections

Firm Name: KMB architects, inc. p.s.		
Point of Contact Name & Title: Sheri O'Brien, AIA, LEED AP, Partner		
Email: SheriObrien@kmb-architects.com	Telephone: 206.393.2781	
Address: 906 Columbia St. Ste. 400		
City: Olympia	State: WA	Zip: 98501



EXECUTIVE SUMMARY

Since KMB's founding over 35 years ago, the majority of our work has been for State agencies including the Washington Department of Children, Youth, and Families, Department of Social and Health Services, Washington State Department of Corrections, Department of Ecology, Department of Enterprise Services, and Department of Labor and Industry. Our projects have included design, programming, on-call contracts, master planning, and construction administration, with a focus on secure facilities.

As you review our submittal, please consider the following KMB strengths:

PROJECT UNDERSTANDING

The intent of this project is to provide a secure perimeter around the campus that prevents accidental or intentional admittance to the campus by the public and prevents youth from exiting the campus grounds without permission. The secure perimeter fence is desired around the entirety of the campus with limited egress and ingress points. In addition to a secure perimeter, security upgrades at the primary campus entrance are desired and potentially additional parking will be added.

COMPLEX PERMITTING EXPERIENCE

KMB code specialist and permitting specialist Brian Little will provide oversight of the jurisdictional process, identifying any regulatory challenges, as well as solutions, that will influence the process. With KMB, Brian has partnered with DCYF on several complex siting projects that have benefited from his extensive knowledge of state and local planning codes and approval processes.

DEEP INSTITUTIONAL KNOWLEDGE OF THE DCYF FACILITIES

KMB, KPFF, and Hargis Engineers have worked with DCYF on facilities across the state in recent years. Our familiarity with these facilities, and our extensive knowledge of departmental policies and procedures will allow us to quickly implement a project approach that is focused on innovation, safety and security, and the effective treatment and rehabilitation of the youth population.

SUBJECT MATTER EXPERTISE IN JUVENILE REHABILITATION CENTER'S

KMB brings expertise in restorative and rehabilitative design to this project, including the design of facilities for youth with complex needs. KMB principal-in-charge Sheri O'Brien has collaborated with DCYF on many successful projects in recent years and brings a passion for clarifying her client's vision and guiding project teams towards tangible solutions. In addition to her broad expertise in youth facility planning and design, Sheri thrives in the design process, offering clear communication, insightful questioning, and reliance on data and evidence-based information.

SECURE PERIMETERS AND SECURE CAMPUS EXPERIENCE

The KMB team has successfully provided security perimeter design for a majority of State campuses across the State of Washington, including numerous DCYF and DSHS projects. KMB staff assigned to this project possess deep experience with secure facility improvements, and detailing required for a successful design effort for the Echo Glen's Children's Center. Project manager Bryan Beley, has 10 years of experience working at DCYF and brings intimate knowledge of the facility and perimeter security features.

ADDITIONAL KMB TEAM DETAILS

- 40+ Employees
- Offices in Seattle and Olympia
- Self Certified Small Business (SSBE)
- Over 115 Juvenile Justice Experience Projects
- Over 150 years of collective DCYF team experience



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**QUALIFICATIONS
OF KEY PERSONNEL**

2 | QUALIFICATIONS OF KEY PERSONNEL

KEY PERSONNEL

KMB has assembled a highly qualified team to perform the key functions requested for design services. KMB's team experience and past performance with youth facilities for the State of Washington and specifically for DCYF is unsurpassed. Our assigned project team will be led by KMB principal-in-charge Sheri O'Brien and project manager Bryan Beley. Sheri will be supported by architect Emily Moneymaker, architectural designer, Joseph Donan, and code and jurisdiction specialist, Brian Little.

Members of our team including KMB, KPFF, Hargis, and Wiggins Preconstruction Services possess a multitude of recent successful project experience at DCYF facilities, particularly at Echo Glen Children's Center. Patrick Shannon, Telecommunications and Security, along with his team, will contribute the security electronics, and electrical expertise to this project. This team has worked throughout the state on multiple similar juvenile facility and renovation projects with DCYF as well as with other clients throughout the Pacific Northwest. We bring you a proven team that has partnered on dozens of projects over the years to bring design solutions that fit owners' budgets and needs.

Department of Enterprise Services (DES)

Department Of Children, Youth, and Families
Juvenile Rehabilitation
Capital Budgets and Safety and Security

Echo Glen Children's Center
Administration and Staff

KMB Key Team Members



Sheri O'Brien, AIA
Principal-in-Charge



Bryan Beley, AIA
Project Manager & Architect



Emily Moneymaker, RA
Architect



Joseph Donan, LEED AP
Architectural Designer



Brian Little
Code and Jurisdiction Expert

Key Subconsultants



Clinton D. Pierpoint
Civil Engineer
KPFF Engineers



Steve Schmitz, PE
Civil Engineer
KPFF Engineers



Matt Wiggins
Cost Estimator
Wiggins Precon



Patrick Shannon
Telecommunications &
Security

Third Party Stakeholders

Department of Natural Resources
Department of Archaeology and Historic Preservation

Permitting Authorities

King County
Army Corps of Engineers

2 | QUALIFICATIONS OF KEY PERSONNEL

SHERI O'BRIEN, AIA, LEED AP

Principal-in-Charge
KMB architects

YEARS OF EXPERIENCE

18 Years

AVAILABILITY

20%

EDUCATION

Master of Architecture, University of Oregon
Bachelor of Science in Architectural Studies, University of Illinois

PROFESSIONAL REGISTRATION

Architect, States of Washington and Idaho

ROLE DESCRIPTION

As Principal-in-Charge, Sheri will work daily with the complete stakeholder team of owner, client, and user group as well as with the design team to ensure that the project needs are thoroughly understood. She will work with the team to find creative solutions that meet the project needs. Together with Bryan, she will work with each of the 3rd party agencies (DNR, DAHP) and permitting agencies (King County, Army Corps) to navigate the approval and permitting processes.

Sheri brings 18 years of experience ranging from predesign, new construction, modernizations, large renovations, and small works projects. Process oriented and a clear communicator, Sheri excels at providing comprehensive solutions, establishing trust, and delivering projects efficiently. Sheri's years of hands on experience in the design of secure environments and passion for tailoring facility design solutions to the client's unique project specific goals and needs are ideally suited for this project. Projects succeed through her active listening, proven project approach, and strong facilitation skills. She has a talent for asking the right questions, providing thoughtful solutions, establishing trust, and delivering projects efficiently. Her passion for quality assurance and quality control ensures contract documents are comprehensive, well coordinated, clear, and communicative.



RELEVANT EXPERIENCE

Department of Children, Youth, and Families

- Echo Glen Children's Center, Security Fencing and Secondary Access Predesign
- Green Hill School Baker North Cottage Predesign
- Green Hill School Baker North Cottage Design
- Green Hill School Baker South Design and Construction*
- Naselle Youth Camp Moolock Lodge Predesign
- Echo Glen Children's Center Cottage #4 Predesign
- DCYF Statewide Master Plan
- Echo Glen Children's Center Cottage 11 Design*
- City of Lynnwood Community Justice Center & Community Recovery Center — Lynnwood, WA
- Deschutes County Public Safety Campus Development Plan- Bend, OR
- Deschutes County Sheriff's Office and Adult Jail Expansion — Bend, OR
- Idaho Department of Correction, South Idaho Correctional Institution East Dorm Replacement Kuna, ID
- Mason County & Grays Harbor County Jail Campus Master Plan & Needs Study — Montesano, WA
- Lewis County Juvenile Detention and Court Renovation and Expansion- Chehalis, WA

2 | QUALIFICATIONS OF KEY PERSONNEL

BRIAN BELEY, AIA

Project Manager & Project Architect
KMB architects

YEARS OF EXPERIENCE

10 Years

AVAILABILITY

40%

EDUCATION

Bachelor of Science in Architecture, NAAB-EESA,
University of Santo Tomas, Philippines

PROFESSIONAL REGISTRATION

Architect, State of Washington

ROLE DESCRIPTION

As Project Manager and Project Architect, Bryan will be your day-to-day contact for the project. He will work with stakeholder groups as well as the complete design team to guarantee your design and project needs are being met, communication is flowing efficiently, and the project is progressing on time and on budget.

Bryan Beley is an emerging leader at KMB who is drawn to finding balance in his work between design and project management, the program and the budget, function and form. Bryan is constantly seeking process improvement, innovative tools, and additional knowledge to hone his craft.

“Using the right tools to solve problems – I love that part of the design process... I’m always exploring how different tools can be integrated into both the design process and project management.”

Bryan’s positivity shines through in all his interactions with clients, colleagues, and consultants. As a leader of the development and refinement of KMB architects’ Revit and AutoCAD standards, Bryan serves as the conduit between our design and production staff. He is driven to seek the most efficient way to deliver projects and works hard to create standardization across the firm.



RELEVANT EXPERIENCE

- Department of Children, Youth, and Families, Echo Glen Children’s Center, Secure Fencing and Secondary Access Predesign — Snoqualmie, WA
- Department of Children, Youth, and Families, Green Hill School Baker North Cottage Predesign and Design and Construction— Chehalis, WA
- Department of Children, Youth, and Families, Green Hill Security Upgrades — Chehalis, WA
- Department of Children, Youth, and Families, Woodinville Community Facility Bedroom Addition — Woodinville, WA
- Department of Children, Youth, and Families, Echo Glen Children’s Center Door Replacement and Generator Projects — Snoqualmie, WA
- Department of Social and Health Services, Child Study and Treatment Center, CLIP Expansion — Lakewood, WA
- City of Lynnwood Crisis Recovery Center, Programming and Design — Lynnwood, WA
- Pierce County District Court & Probation Renovation & Expansion Predesign & Design — Tacoma WA
- Mason County District Court Adaptive Reuse Predesign — Shelton, WA

2 | QUALIFICATIONS OF KEY PERSONNEL

BRIAN LITTLE

Code and Jurisdiction Expert
KMB architects

YEARS OF EXPERIENCE

33 Years

AVAILABILITY

20%

EDUCATION

Bachelor of Science, Washington State University

ROLE DESCRIPTION

KMB's in-house regulatory and code specialist and jurisdictional expert, Brian Little, will play a central role in ascertaining and reporting on all matters concerning permitting agency coordination including navigating local, county, state, and federal laws, rules, regulations, and standards that could affect the schedule. Since joining KMB in 2008 Brian has been extensively involved in the analysis and resolution of numerous complex regulatory issues for a variety of State and private sector projects.

His experience ranges from preparing studies and reports to communicating directly with the jurisdictions, and assisting with the preparation and filing of applications for required land-use entitlement, site development, and building construction permits. Brian's appreciation for the importance of a strong command of code implications began early in his architectural career and deepened during his tenure working as the Plans Examiner for City of Aberdeen and the Building Official for City of Hoquiam. Detail-oriented and resourceful, Brian shares his knowledge with each team and maintains volumes of code resources to inform the work of the firm.

With a passion for design informed from 33 years' practicing architecture, Brian is a frequent contributor on the firm's public works projects. He performs as code and jurisdiction expert on a wide variety and diverse selection of projects, from secure fencing work for the Department of Corrections, to remodels and life safety studies for the Department of Social and Human Services. He enjoys the mentorship opportunities that come with being an associate and is constantly looking for ways to help the team by sharing resources and offering advice.



RELEVANT EXPERIENCE

- Department of Children, Youth, and Families, Green Hill Security Upgrades — Chehalis, WA
- Department of Children, Youth, and Families, Woodinville Community Facility Bedroom Addition — Woodinville, WA
- Department of Social and Health Services, Child Study and Treatment Center, CLIP Expansion — Lakewood, WA
- Department of Social and Health Services, Snohomish County, Site Selection, and Predesign of A Secure Community Transition Facility — Snohomish, WA
- City of Lynnwood Community Justice Center & Community Recovery Center — Lynnwood, WA
- Mason County & Grays Harbor County Jail Campus Master Plan & Needs Study — Montesano, WA
- Washington State Penitentiary, IMU Recreation Yard Schematic Design — Walla Walla, WA

2 | QUALIFICATIONS OF KEY PERSONNEL

PATRICK SHANNON, RCDD, PMP®

Telecommunications & Security
Hargis Engineers

YEARS OF EXPERIENCE

31 Years

AVAILABILITY

30%

PROFESSIONAL REGISTRATION

Building Industries Consulting Service International,
Registered Communications Distribution Design
Project Management Institute,
Project Management Professional

ROLE DESCRIPTION

As the security electronics and telecommunications principal-in-charge, Patrick applies his knowledge to provide technical guidance to the project team. Through his familiarity with technological advancements, background with various network solutions, and ability to lead project teams, Patrick weaves telecommunications and security consulting services with applicable solutions to align with stakeholder objectives.

Patrick brings forth an unmatched skill set to leading dynamic security-driven and technology-enriched projects. His 30+-year portfolio of projects includes some of the most secured, access-controlled spaces in public and private facilities. His contributions to advancing security systems enterprise-wide are being realized with the standardization and deployment of upgrades within correctional environments. His knowledge of security and telecommunications systems and networking background enables him to lead as a centralized resource for developing scopes of work and deploying teams to complete the work.



RELEVANT EXPERIENCE

- Department of Children, Youth, and Families, Echo Glen Children's Center, Cottage 11 Consulting & Planning - Snoqualmie, WA
- Department of Children, Youth, and Families, Echo Glen Children's Center, Security Improvements - Snoqualmie, WA
- Department of Children, Youth, and Families, Echo Glen Children's Center, Surveillance Video Upgrade - Snoqualmie, WA
- Department of Children, Youth, and Families, Echo Glen Children's Center, Infrastructure Assessment & Improvements - Snoqualmie, WA
- Department of Children, Youth, and Families, Green Hill School Baker North Juvenile Detention Renovation and Expansion – Chehalis, WA
- Department of Social and Health Services, Secure Community Transition Facility (SCTF) – Snohomish, WA
- Department of Social and Health Services in partnership with DCYF, Fire Alarm Assessment & Phased Upgrades – 5 Locations Statewide, WA
- Deschutes County Sheriff's Office and Adult Jail Expansion – Bend, OR
- Thurston County Juvenile Center Security Electronic Upgrades – Olympia, WA

2 | QUALIFICATIONS OF KEY PERSONNEL

CLINT PIERPOINT

Civil Engineer, Project Manager
KPF

YEARS OF EXPERIENCE

29 Years

AVAILABILITY

45%

EDUCATION

Engineering Studies, University of Washington and
Washington State University

ROLE DESCRIPTION

Clint has 29 years of experience with civil engineering design and management. He has in-depth experience with all elements of planning, design, and construction of security infrastructure projects. Clint has developed a reputation with State PM's and facility staff as a trusted partner who is intimately familiar with State process and procedures and who takes initiative to resolve issues and keep projects on schedule.



RELEVANT EXPERIENCE

- Department of Children, Youth, and Families, Echo Glen Lake Kittyprince Dam Repairs — Snoqualmie, WA
- Department of Children, Youth, and Families, Echo Glen Children's Center, Cottage No.4 Predesign-Snoqualmie, WA
- Department of Enterprise Services, Executive Residence Fencing Gates & Bollard — Olympia, WA
- Department of Enterprise Services, Executive Residence Governor's Mansion Guard Post #1 Replacement — Olympia, WA
- Department of Corrections, WCCW MSC Security Fence Replacement — Gig Harbor, WA
- Washington State Penitentiary, IMU Recreation Yard Schematic Design — Walla Walla, WA
- Department of Corrections, MCCCW Fence Move — Belfair, WA
- LOTT Fencing — Olympia, WA

2 | QUALIFICATIONS OF KEY PERSONNEL

STEVE SCHMITZ, PE

Civil Engineer, Project Manager
KPFF

YEARS OF EXPERIENCE

17 Years

AVAILABILITY

45%

EDUCATION

Bachelor of Science, Civil Engineering, Washington State University

PROFESSIONAL REGISTRATION

Professional Engineer in Washington

ROLE DESCRIPTION

Steve is a professional engineer with over 17 years of experience in civil engineering and manages a diverse multi-disciplinary team. Steve's experience goes beyond just the technical skills needed to design an effective project. He understands how to integrate these projects into sites by avoiding and/or mitigating impacts to adjacent property owners and critical areas. He is also experienced in all aspects of civil design including erosion control, demolition, grading, paving, surface drainage control, stormwater detention/treatment, wet/dry utilities, project phasing, and construction management.

Steve understands, having completed multiple projects across the state, the intricacy of working on correctional and secure facilities. These projects have included site fencing, sally ports, and video surveillance along with traditional project elements including drainage, utilities, and roadways.



RELEVANT EXPERIENCE

- Department of Children, Youth, and Families, Echo Glen Children's Center, Cottage No.4 Predesign — Snoqualmie, WA
- Department of Enterprise Services, Executive Residence Fencing Gates & Bollard — Olympia, WA
- Department of Children, Youth, and Families, Green Hill School Baker North Cottage Design — Chehalis, WA
- Department of Enterprise Services, Executive Residence Governor's Mansion Guard Post #1 Replacement — Olympia, WA
- Department of Corrections, WCCW MSC Security Fence Replacement — Gig Harbor, WA
- Washington State Penitentiary, IMU Recreation Yard Schematic Design — Walla Walla, WA
- Department of Children, Youth, and Families, Echo Glen Lake Kittyprince Dam Repairs — Snoqualmie, WA
- Department of Corrections, MCCCW Fence Move — Belfair, WA
- LOTT Fencing — Olympia, WA

2 | QUALIFICATIONS OF KEY PERSONNEL

MATTHEW WIGGINS, LEED AP

Cost Estimator

Wiggins Preconstruction Services

YEARS OF EXPERIENCE

18 Years

AVAILABILITY

20%

EDUCATION

Washington State University, Bachelor of Science,
Construction Management

University of Washington, Master of Science-Con-
struction Management

CERTIFICATIONS

Leadership in Energy and Environmental Design
(LEED) Accredited Professional

Office of Superintendent of Public Instruction (OSPI)
Building Condition Assessment (BCA) Certified

ROLE DESCRIPTION

With over 17 years of experience working in the construction industry, Matt Wiggins has a well-rounded level of experience in estimating, general contractor field management, and self-performed work management. Matt worked for two large national commercial building general contractors and a large glazing system subcontractor. Matt has accurately estimated projects in every region of the Pacific Northwest, some over \$100 million in total cost.

Matt has extensive experience working with the Department of Enterprise Services as well as with Department of Children, Youth, and Families in particular. He understands State budget processes and funding intimately.



RELEVANT EXPERIENCE

- Department of Children, Youth, and Families, Echo Glen Children’s Center, Security Fencing and Secondary Access Feasibility Study — Snoqualmie, WA
- Department of Children, Youth, and Families, Echo Glen Children’s Center Academic School — Snoqualmie, WA
- Department of Children, Youth, and Families, Green Hill School Baker North Cottage Design — Chehalis, WA
- Department of Children, Youth and Families Statewide Master Plan — Olympia, WA
- Department of Children, Youth, and Families, Green Hill School Recreation Building — Chehalis, WA
- Lynnwood Justice Center — Lynnwood, WA
- Lane County Adult Corrections Facility Improvements —Eugene, OR
- City of Lacey Law Enforcement — Lacey, WA
- Thurston County Jail Flex Unit — Olympia, WA
- Tukwila Justice Center — Tukwila, WA
- King County Children & Family Justice Center — Seattle, WA



**RELEVANT
EXPERIENCE**

RELEVANT EXPERIENCE

In-depth understanding of the challenges and opportunities in juvenile justice facilities projects comes from experience. The team assembled for this secure fencing project has been involved in a vast array of successful DCYF facility projects of every scale. A successful project results when the design fulfills the requirements for owner quality and performance, within the available funds, and is achieved on schedule. KMB understands the cost, liability, and risks which result from a project going off schedule or budget. The extensive list of projects below reflect our ability to deliver successful projects repeatedly to clients with critical schedule and cost constraints.

KMB has completed a host of projects for the State of Washington, local counties, and municipalities with a focus on safe, secure, and restorative justice facilities. Clients include the Department of Children, Youth & Families, Washington State Department of Enterprise Services, Department of Ecology, Department of Corrections, Department of Social and Health Services, Washington State Patrol, Washington Military Department, and several county and city entities throughout the State of Washington. In addition to the projects we have featured, completed projects include but are not limited to the following:

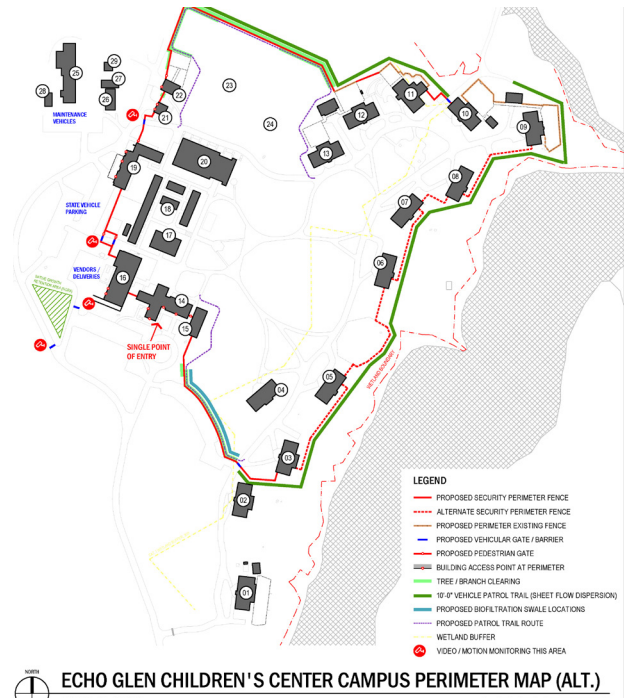
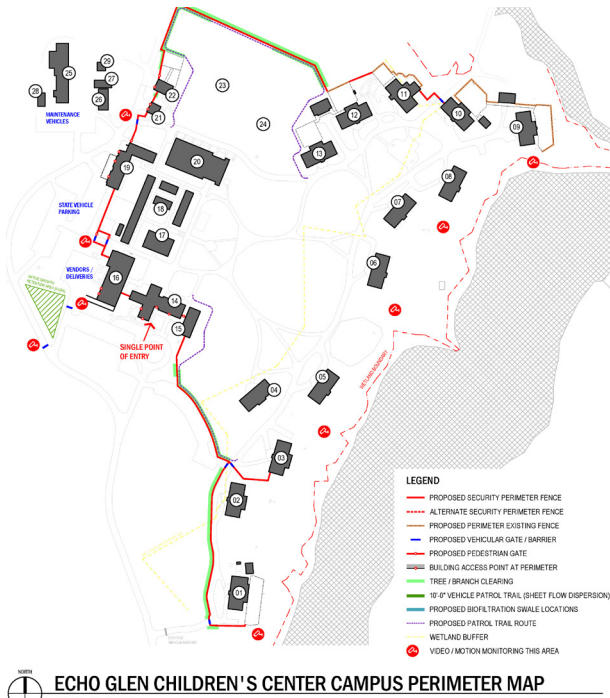
PREVIOUS DCYF EXPERIENCE

Echo Glen Children's Center, Secure Perimeter Fencing Predesign
Juvenile Facility Predesign Studies: Naselle Youth Camp Moolock Lodge, Echo Glen Children's Center Cottage #4, Green Hill School Baker North
Green Hill School- Baker North Renovation and Design
Green Hill School- Kitchen Ceiling Replacement- Design and Construction
Green Hill School- Campus Safety and Security Upgrades- Design and Construction
Green Hill, Birch Cottage, Predesign Study
Naselle Youth Camp- Multiple HVAC Replacements- Design and Construction
Naselle Youth Camp- Eagle Lodge Renovations
Naselle Youth Camp - Mariner Lodge Renovation Design and Construction
Echo Glen Children's Center- Campus Safety and Security Upgrades
Design and Construction
Naselle Youth Camp- Campus Safety and Security Upgrades- Design and Construction
Echo Glen Children's Cottage- Vehicular Gate- Design and Construction
Maple Lane School, New Multi-Services Building Predesign
Yakima Valley School- Cottage and Nursing Upgrades- Design and Construction
Multiple Community Facilities- Bathroom Remodels- Design and Construction
Multiple Community Facilities- Duress and Intrusion Alarm- Design and Construction
Statewide Master Plan and Renovations, Juvenile Rehabilitation
Echo Glen Children's Center Cottage #1 Emergency Repairs
Echo Glen Children's Center Door Replacement Project
Echo Glen Children's Center Backup Generator Project
Woodinville Community Facility Bedroom Addition
Naselle Youth Camp Shower Renovations
Community Facility Duress and Intrusion Alarm Upgrades - Multiple Locations
Community Facility Bathroom Remodels- Multiple Locations

ADDITIONAL PREVIOUS EXPERIENCE

DSHS, Maple Lane Cascade Unit Renovation
DSHS, Children's Long-Term In-Patient Program (CLIP), Child Study and Treatment Center (CSTC)
Predesign and Design
DSHS, Ketron Cottage Addition
DSHS, Orcas Cottage Upgrades and Renovation
Pierce County Remann Hall Juvenile Facility Study
Lewis County Juvenile Detention and Court Facility
King County Juvenile Detention Center Sprinkler Replacement

DEPARTMENT OF CHILDREN, YOUTH AND FAMILIES, ECHO GLEN CHILDREN'S CENTER, SECURE PERIMETER FENCING AND SECONDARY EGRESS PREDESIGN, SNOQUALMIE, WA



KEY ELEMENTS

- Juvenile Facility
- Security Improvements
- Staff and Resident Safety
- Multi-agency Engagement
- Occupied Campus

COMPLETED 2022

PROJECT SIZE

Campus Wide

REFERENCE

Trent Phillips, DCYF,
Capital Budget Manager
trent.phillips@dcyf.wa.gov
360.764.0177

DELIVERY METHOD Predesign

BUDGETED COST \$6.5 Million

KMB worked with Washington State Department of Children, Youth, and Families Juvenile Rehabilitation (DCYF JR) to complete a feasibility and predesign study for security upgrades at the Echo Glen Children's Center campus in 2022. The study included the following:

- Identification of security upgrades required
- Location and placement of perimeter fencing
- Site lighting and camera requirements
- Single point of entry requirements
- Public entry security upgrades at main lobby
- Identification of emergency secondary egress access road
- Fence material and feature options

Through this process, KMB engaged with DNR, King County, and multiple other third party agencies to build consensus around the security upgrade needs, requirements, and concerns that these agencies would have with the required work. Options were examined to fully fence the site as well as to avoid the wetland buffer. Due to recent circumstances it is our understanding the site will be fully fenced; engagement with the Army Corps of Engineers and the JARPA permitting process will be required moving forward. In addition, DAHP should be involved in the process. KMB along with our KPFF partners have worked with each of these agencies and will serve to shepherd this process through each agency.

Through this project, and several other projects on the EGCC campus including but not limited to Cottage #4 predesign, door replacement project, Cottage #1 emergency repairs, and generator fuel tank project, KMB, KPFF, and Hargis Engineering bring a solid understanding of the campus, the stakeholders, and the project needs that we will use to make this project successful as expeditiously as possible.

DEPARTMENT OF CHILDREN, YOUTH AND FAMILIES, MULTIPLE FACILITIES, SECURITY UPGRADES, STATEWIDE



KEY ELEMENTS

- Juvenile Facility
- Security Improvements
- Staff and Resident Safety
- Occupied Campus

COMPLETED 2019

PROJECT SIZE

NA

REFERENCE

Trent Phillips, DCYF,
Capital Budget Manager
trent.phillips@dcyf.wa.gov
360.764.0177

DELIVERY METHOD

Design-Bid-Build

BUDGETED COST \$6.5 Million

KMB and Hargis provided design through close-out services for security upgrades at nearly all buildings throughout the Naselle Youth Camp, Echo Glen Children's Center, and Green Hill School campuses. Naselle Youth Camp and Echo Glen Children's Center, work included new interior and exterior cameras, headend equipment, data storage, UPS's, and cabling infrastructure at all buildings on site with the exception of administration. Staff is now able to easily review video and maintain chain of custody requirements when investigating incidences.

GHS scope of work touched nearly all buildings on campus and included additional cameras, touch screen controls, refurbished staff control stations, card access control, resident welfare check system, UPS's, and fiber backbone infrastructure.

In addition to work at the three DCYF institutional campuses, KMB provided security upgrades including duress and intrusion alarm design and construction administration services at several of the DCYF community facilities around the state as well. The security upgrades at all 3 campuses have helped to improve the safety and security of youth, staff, and visitors.

DEPARTMENT OF ENTERPRISE SERVICES, GOVERNOR'S MANSION FENCING AND SECURITY UPGRADES, OLYMPIA, WA



KEY ELEMENTS

- Secure Fencing
- Occupied Campus
- Safety and Security
- Multiple Visual Impact Studies
- Phased Construction
- Maximized Operational Efficiencies

COMPLETED 2023

PROJECT SIZE 2,000 Lineal Feet

REFERENCE

Bob Willyerd, Project Manager
Department of Enterprise Services
bob.willyerd@des.wa.gov
360.810.0500

DELIVERY METHOD

Design-Bid-Build

BUDGETED COST \$2.4 Million

ACTUAL COST TBD



KMB and KPFF collaborated closely with CSVS and the Governor's staff to design a new perimeter for the Executive Residence as part of the Capitol Campus Master Security Plan. This project was aimed at enhancing perimeter and entry point safeguards for the site while replacing aging equipment in the driveway. The scope of the project involves the installation of over 2,000 lineal feet of new security fencing, 2 crash-rated automated vehicle gates, 1 manually operated vehicle gate, 3 access controlled pedestrian gates, 4 decorative hydraulical bollards, and secure egress paths for the Executive and family. With this project, KMB and KPFF have demonstrated their commitment to delivering top-notch security solutions that prioritize the safety and well-being of its clients.

The team worked closely with stakeholders to develop an approach for security that prevented unwanted access while maintaining a non-threatening, public facility atmosphere. In addition to safety and security, visual and aesthetic impact of the secure perimeter fencing was of prime importance to the client and stakeholders. KMB created a series of photo-realistic imagery during the design options process to provide the stakeholder groups with accurate visual imagery of the fencing and security options presented. This allowed the stakeholder group to make informed decisions about their options and accurately understand desired outcomes and expectations. These tools and process helped to expedite the decision making process within the stakeholder group and avoid potential pitfalls or changes later in the design and construction process.

WASHINGTON STATE PENITENTIARY PROGRAM AND SUPPORT BUILDING, PERIMETER FENCING, WALLA WALLA, WASHINGTON



KEY ELEMENTS

- Secure Facility
- Occupied Facility
- State of WA Facility
- Perimeter Fencing

COMPLETED 2019

PROJECT SIZE 21,680 SF

REFERENCE

Rick Howerton, Capital Project Manager
Department of Corrections
richard.howerton@doc.wa.gov
360.725.-8358

DELIVERY METHOD

Design-Bid-Build

BUDGETED COST \$8 Million

ACTUAL COST \$8 Million



Completed in 2019, the new Program & Support Building is a 21,680 square foot building constructed on the Washington State Penitentiary campus.

This project included the construction of approximately 2,000 lineal feet of secure double perimeter fencing. This fencing system consists of two 12' high fences with razor ribbon on top and in the center. A taut-wire intrusion detection system was installed on the interior perimeter fence and integrated in with the existing campus wide taut-wire system. Approximately 600 lineal feet of 10' high standoff fencing was constructed in the interior spaces adjacent to the building to direct and control pedestrian movement.

The building was designed with a educational atmosphere in mind with eight classrooms which are used to conduct various learning programs such as GED certification, anger management, computer training and other skills development. The courses are typically taught by instructors from the local community college. The main floor also houses two libraries, counseling rooms, staff offices, conference rooms, work rooms, and restrooms.

LOTT CLEAN WATER ALLIANCE-SECURITY IMPROVEMENTS, OLYMPIA, WA, KPFF EXPERIENCE



KEY ELEMENTS

- Secure Facility
- Complex Renovation and Expansion
- Facility Operations During Construction
- Design and Construction Services
- Best Practices and Industry Standards

COMPLETED 2022

PROJECT SIZE 2,500 Lineal Feet

REFERENCE

Robert W. Droll
RWD Landscape Architects
bob@rwdroll.com
360.456.3813

DELIVERY METHOD

Design-Bid-Build

BUDGETED COST \$1 Million

ACTUAL COST \$1 Million

LOTT Clean Water Alliance is a regional wastewater utility serving the communities of Lacey, Olympia, Tumwater, and Thurston County (LOTT). Their headquarters is located in downtown Olympia adjacent to the Budd Inlet. This site includes administrative offices, education center, wastewater treatment plant, and reclaimed water plant. To secure these diverse facilities and uses, KPFF applied several different security methods.

Five different fencing types were utilized on this project including architectural climb-resistant vertical pickets in public areas; extending and replacing fabric on existing chain link fencing; adding razor ribbon in critical infrastructure areas. In addition to the fencing, 15 gates were also designed to accommodate pedestrians and vehicles.

A significant portion of the security fencing and gates are adjacent to developed public right-of way and needed to accommodate existing buildings, utilities, sidewalks, landscaping, and decorative features. Unique footings were also designed for each fence and gate type. Contract documents were broken into two priorities to accommodate potential funding limitations.

WASHINGTON CORRECTIONS CENTER FOR WOMEN, MSC SECURITY FENCE, GIG HARBOR, WA, KPFF EXPERIENCE



KEY ELEMENTS

- Secure Facility
- Complex Renovation and Expansion
- Design and Construction Services
- Best Practices and Industry Standards

COMPLETED 2020

PROJECT SIZE 21,500 Square Feet

REFERENCE

Richard Howerton,
Project Manager
WA Department of Corrections
Capital Planning and Development
rehowerton@doc1.wa.gov
360.725.8358

DELIVERY METHOD

Design-Bid-Build

BUDGETED COST \$1.5 Million

ACTUAL COST \$1.5 Million

The Washington Correction Center for Women (WCCW) is located in Gig Harbor, Pierce County. The Medium Security Unit did not have adequate security protection nor separation between multiple custody levels and at-risk residence inside the unit.

KPFF was brought on board to design the secure perimeter including modifying 1,200 feet of the existing exterior fence by extending the height of the poles and adding the required razor ribbon coils. A new interior fence was offset to the inside of the exterior fence. Additional fence was designed to provide separation between custody levels for a total of 2,800 feet of new fence.

The interior perimeter fire access road was reconstructed to provide suitable access to the units as well as for maintenance of the fence, and fire hydrants were relocated to accommodate the new fence and road locations.

Vehicle access inside the perimeter was previously managed by manual operation of a keyed lock and single slide gate. The design included reorientation of vehicle access and dual sliding-gate vehicle sallyport. All design and permitting was approved through Pierce County.

DEPARTMENT OF CHILDREN, YOUTH AND FAMILIES, ECHO GLEN LAKE KITTYPRINCE DAM REPAIRS, SNOQUALMIE, WA, KPFF EXPERIENCE



KEY ELEMENTS

- Secure Facility
- Environmentally Sensitive
- Design and Construction Services
- Best Practices and Industry Standards

COMPLETED 2023

PROJECT SIZE NA

REFERENCE

Jeremy Orenstein, Project Manager
Department of Enterprise Services
jeremy.orenstein@des.wa.gov
360.280.7526

DELIVERY METHOD

Design-Bid-Build

BUDGETED COST \$250,000

ACTUAL COST \$250,000

A Periodic Inspection Report prepared by the Department of Ecology (DOE) identified some deficiencies with the Lake Kittyprince Dam at Echo Glen Children’s Center.

KPFF was retained by DES to address the corrective measures identified in the report. Given a short construction and funding window before the end of the fiscal biennium, a Job Order Contractor (JOC) was selected to perform the work. KPFF worked directly with facility staff early in the evaluation of existing conditions to obtain valuable historical information regarding maintenance and operation of the dam. We also coordinated with DOE to design the extent of corrective measures to meet the intent of the report findings. This communication with stakeholders at the onset of the project allowed us to develop an efficient design, obtain approval, and provide direction to the JOC to perform the work.

This project was successfully designed and constructed within the project time and budget constraints.

CAMP SOLOMON SCHECHTER UPGRADES, TUMWATER, WA, KPFF EXPERIENCE



KEY ELEMENTS

- Construction In Wetland Buffer
- Wetland Buffer Mitigation
- JARPA Permitting
- Design and Construction Services
- Best Practices and Industry Standards

COMPLETED 2020

PROJECT SIZE 4,700 LF

REFERENCE

Daniel M. Ramras
Ramras Specialty Company
206.619.0560

DELIVERY METHOD

Design-Bid-Build

BUDGETED COST \$5 Million

ACTUAL COST \$5 Million

Camp Solomon Schechter is a retreat center nestled amongst a lake, multiple wetlands, and a unique Category 1 wetland known as a bog. This project involved complete replacement and expansion of the camp kitchen and a 4,700 linear foot extension of public utilities from offsite to the camp, and throughout the camp itself. Extension of the utilities required construction through multiple wetland buffers immediately adjacent to the critical areas. Comprehensive delineation and mapping of the wetlands was performed to identify buffer encroachment, impact, and mitigation areas.

Permitting this work involved multiple Federal, State, and Local jurisdictions. The Joint Aquatic Resources Permit Application (JARPA) process initially engages all these stakeholders. Once notified, each of these regulatory authority requirements need to be met or mitigated. We successfully navigated this process without any impact to the surrounding g critical areas.

The project delivery brought on a contractor prior to the completion of design to reduce the overall construction schedule and problem solve constructability issues prior to the start of construction of utilities

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4

**PAST
PERFORMANCE**

SCOPE, SCHEDULE, AND BUDGET

To maintain project schedule, scope, and budget alignment, it is imperative to align the three at the very beginning of the project. It is our understanding that there is some additional scope desired for the project that has been added since the predesign and feasibility study. Our team will work with the owner, users, and stakeholders to define this scope immediately at the project outset. This will allow the team to review scope in conjunction with the budget and work to align the two early on. By doing so, it will help to expedite the project delivery through design and construction.

Due to the critical nature of this project, our team will work with your team to identify the high and mid level priorities as we have done with your teams recently on Baker North and the Statewide masterplan. If scope and budget are not in alignment, we will strategize with your team on methods to obtain additional funding for added scope, project delivery methods that may allow construction of discrete scopes of work outside of the budget, or align the project priorities and scope to the defined and allowed budget. We can also employ project alternates to ensure we are maximizing the scope of work that can be achieved within the budget as we have recently employed on Baker North.

When establishing a project schedule, it is imperative to begin the schedule with the end in mind. We start first by taking your required completion date and backing up from there to determine construction durations, bidding period, permitting required by the jurisdictions, third party agency engagement and approval, and design durations. This allows us to establish design deliverables, stakeholder meetings, and key owner decision points required to maintain the overall schedule.

For this project, the most important scheduling factors will include DNR and DAHP acceptance and approval, and permitting through both King County and the Army Corps of Engineers. As we develop a project schedule, engagement of these agencies very early will be critical. We will meet with these teams early and often to understand concerns, issues, and processes that must occur in order to ensure an expeditious delivery. By engaging early we will be able to plan for their needs and processes at the very beginning saving overall schedule time.

As design begins, we would suggest considering breaking the scope of work into two permitting packages: one that includes all the work that does not impact the wetland buffer or trigger stormwater requirements, and a second permit package that includes the scope of work that triggers these two elements. This will allow the less impactful scope of work to move through the permitting process as quickly as possible and allow the construction to begin as soon as possible.

While construction is on-going for the first phase, the 2nd permit package can make it's way through the longer permitting requirements of King County and Army Corps. In so doing, we can demonstrate to the residents, staff, State, and community the progress being made to provide heightened safety and security as soon as is feasible.



We use a variety of tools to create project schedules depending on the complexity of the project schedule. For more complex projects, Microsoft Project allows the setting of dependencies and durations that allow for pull planning scheduling. For small projects or those of less complexity, Excel or calendar formatted schedules can allow for graphic clarity that is easy to understand and track by all involved. For scheduling meetings with stakeholders, we have found users and clients appreciate the use of FindTime, a Microsoft Outlook add-in tool that allows polling of a large group of people simultaneously to determine days and times for meeting availability. We also understand some agencies and third parties require diligent follow up via telephone or email to schedule meetings. As scheduling agency meetings will be a critical factor in this project, we will employ any and all the tools we have to keep the process moving forward.

OWNER REVIEW

As part of our teamwork-oriented approach, after the checklist is complete, a set of documents is provided to the owner, their representatives, and required stakeholders for their review and comment. The documents are updated to incorporate all QC and owner review comments prior to moving to the next phase. Client comments are tracked with the date they were implemented and the resolution of each item to maintain an efficient and organized predesign process.

QA/QC APPROACH

KMB employs a quality assurance (QA) approach that occurs continuously throughout the predesign process to ensure ongoing coordination among all disciplines. Our comprehensive approach ensures timely identification and implementation of owner needs. Our tools are used to plan the work to ensure the design is progressing and the project documentation is tracking to completion. This facilitates the ability to maintain the schedule, provide the appropriate level of document completion at each phase, identify and correct inconsistencies, and employ the highest level of quality across all disciplines. In addition, we include all agency and third party engagement requirements in our checklists to ensure project specific deliverables and approvals are being met. Our multi-point checklists are used as a work planning tool and not simply a completion tool by establishing specific tasks, options, documentation, and deadlines. In this way we ensure we are ahead of issues before they become problems. Every team member participates in QA and it is the entire driver behind the design process.

OUR QUALITY CONTROL (QC)

Process is implemented prior to the completion of each phase to bring fresh eyes from a person not directly involved in the project to provide new perspectives and ensure proper standards of quality and care. After the QC review is complete, a set of documents is provided to the owner and their representative for review and comment. The documents are updated to incorporate all QC and owner review comments prior to moving to the next phase. Client comments are tracked with the date they were implemented and the resolution of each item to maintain an efficient and organized design process.

SCHEDULED REVIEW CHECKPOINTS

Our approach to creating project schedules includes time allotted for Quality Control reviews. We conduct reviews throughout design development and thorough reviews at the end of each phase to ensure that documents do not advance to the next phase with errors. Marking these checkpoints on the project schedule allows for changes to be made without delaying the overall timeline of the project, making the design process more efficient.



4 | PAST PERFORMANCE

STATE AGENCY PROJECT DELIVERY

With 35 years of history working with the State of Washington, KMB has strong working experience in how the agency operates in both design and construction and how projects may be phased for either or both. This experience has made us very familiar with the standard State construction paperwork, processes, terminologies and requirements during construction.

WA CAPITAL BUDGET PROCESS

Through our work with the State, we have completed hundreds of projects which has allowed us to become very familiar with the capital budget and funding process including timelines and requirements for funding and biennium processes.

PUBLIC SAFETY

Through our predesign and design work for secure facilities across the State of Washington for the State, Counties, and Cities, we understand the need and concerns of the community regarding public safety at secure facilities. We understand public perception and how to learn, listen, respond to, and address concerns that arise throughout the design and construction process. We can assist the State in messaging the increased public safety that this project will provide.

SAFETY AND SECURITY

Safety and security of both residents and staff is paramount. Our team has extensive experience in designing facilities and security improvements for juvenile rehabilitation buildings and campuses. We will work with your team to ensure we understand all of the concerns your administration and staff have, all the factors that influence the concerns, and provide solutions that address and remedy any current issues. We will employ design solutions including physical (ex. fencing), passive (ex. proper sight lines and circulation), and technological (ex. cameras, key cards, lighting) to provide you with the security needs that best fit your campus's needs. We will work with you closely on the look, feel, and appearance of the physical solutions to ensure they are in line with the agency's vision of the campus while ensuring a proper and safe work environment for staff and living environment for residents.

MAINTENANCE AND DURABILITY

Our team takes pride in designing for all users; this includes not only youth and staff but the hard working maintenance and operations teams as well. We understand State operations and maintenance budgets and how valuable and limited the resources are. We also understand that longevity and durability of security systems are critical. Our design proposals will consider all of these factors including how to provide access to maintain the site wide fencing and technology systems, how to limit required maintenance through durable and low-maintenance materials, and providing ease of access to each aspect of the system. We strive to select materials and equipment that are durable, easily cleaned, long-lasting, and timeless.



PERMITTING

Our team has worked through multi-agency permitting through many jurisdictions across the State including King County. KMB's Brian Little has extensive experience with jurisdictional engagement and navigating more complex permitting processes. Having previously worked for City of Aberdeen in a jurisdictional approval role, Brian brings abundant knowledge of navigating this process. In addition KPF has worked on multiple projects engaging with the Army Corps of Engineers and their Joint Aquatic Resources Permit Application (JARPA) permitting process. Due to the potential impact to the wetland buffer, this experience will be employed to shepherd the project through the Army Corps.

As previously mentioned, it is our recommendation to provide two simultaneous permit submissions to the permitting agencies that breaks down the scope of work into two phases. This will allow the less impactful portion of the work to be expedited while the portion of work effecting the wetland buffer and storm water requirements will not hold up the start of construction. This will allow the work to be expedited and for an earlier start to construction.

SECURE INGRESS EGRESS

Through our work on several different state, county, and city secure campuses, we thoroughly understand both the need for secure ingress and restricted egress as well as how to achieve these. Design solutions will be provided that create a secure perimeter to avoid AWOL behavior and prevent intentional or accidental ingress to the site. Proper security measures include clear delineation of the public realm and secure realm, limiting access points, clarity in signage and site circulation, and physical separations. Security technology measures to allow for ease in operations at the access points between public and secure areas as well as ability to monitor the secure perimeter will be employed. We will work with your team to confirm what we have learned to date and modify any proposed security measure requirements that may have changed since the previous study was completed.

SECURE CAMPUS

KMB architects has over 35 years of experience working on secure campuses. Throughout extensive work with DCYF on the Green Hill School, Echo Glen, and Naselle campuses, with DSHS on the Western State Hospital and Maple Lane campuses, multiple WA DOC sites, and several County correctional sites, we understand the complexities, importance, and attention to detail that these settings require from both a design and logistics of construction standpoint. We ensure that the specifications clearly identify the unique requirements of working on a secure facility including protocols for storage of materials and tools, trash disposal, background check requirements, and maintaining a secure perimeter around the construction site.

OCCUPIED CAMPUS

KMB has a large portfolio of work that has involved working on occupied campuses, specifically occupied secure campuses where occupants are in a more at-risk group. It is of paramount importance to maintain the highest levels of safety and security, minimize all disruptions to staff and residents, particularly residents who thrive with consistency. KMB will work with user groups to fully understand operations and potential impacts in an effort to avoid disruptions. KMB will also work with the contractor to ensure a full understanding of requirements for safety and security of equipment and tools, site, egress, life safety, systems operations, and providing clear and early communication with users regarding expectations and requirements.

TECHNOLOGY

As we work with clients to leverage their existing technology investments, we assess the integrated systems' components according to their vitality to facility operations and security protocols. We evaluate the components' anticipated life-expectancy, risk of failure, and threat each presents to program charter as we develop recommendations and a migration path that aligns with capital planning and budgeting. Key considerations of our evaluation:

- Enhancing security design with innovative technological solutions
- Risk Tolerance and Security Protocols
- Life-Safety system technologies
- Quality of technology spaces and reliability of power
- Information technology system infrastructure condition and capacity
- Legacy system life cycles
- Evolution of system convergence
- System utilization densities and coverage
- Alignment of system function with security operations

MULTIPLE STAKEHOLDERS

This project will include multiple stakeholder groups including DNR and DAHP in addition to DES, DCYF, and EGCC specifically. Our team excels at working with multiple stakeholder groups to achieve buy in and consensus around complex projects. We work to listen to concerns, discuss objectives, and work to bring competing interests into agreement on the required outcomes that address each stakeholders objectives as best as possible. Creative design solutions and honest engagement help us to bring





**DIVERSE BUSINESS
INCLUSION
STRATEGIES**

5 | DIVERSE BUSINESS INCLUSION STRATEGIES

REGISTERED SELF-CERTIFIED SMALL BUSINESS

KMB is a self-certified small business and an Equal Opportunity Employer that utilizes a wide variety of small, minority, women, and veteran owned businesses in our day-to-day projects and pursuits.

KMB's team is committed to meeting the State's MWBE goals and implementing Diverse Business Inclusion Strategies. KMB is dedicated to facilitating the participation of new business enterprises to the maximum extent possible.

KMB'S BUSINESS INCLUSION STRATEGIES

Our approach includes targeted outreach efforts aimed at increasing opportunities for a diverse range of businesses. Our firm is lead by seven partners, each having responsibility within the firm. They are responsible for forming a comprehensive design team including consulting engineers and specialists for each project. Our Partners work diligently to ensure inclusion of MWBE businesses and remain continuously up to date on new businesses registered through the OMWBE and WEBS directory. The team members dedicated to diverse inclusion outreach efforts for this project include:

Sheri O'Brien, AIA, LEED AP, Principal-in-Charge
Bryan Beley, AIA, Project Manager & Project Architect
Brian Little, Code and Jurisdiction Expert

Their Responsibilities Typically Include:

- Recruiting qualified diverse business subconsultants
- B2Gnow- KMB is committed to completing the required monthly contract audits in a timely fashion
- Providing one-on-one assistance and mentoring diverse business consultants in understanding the project and our firm's selection process
- Qualifying knowledge, capabilities, and capacities of diverse engineering and specialty subconsultants

KMB'S OUTREACH INVOLVEMENT

Our proactive engagement through conversations connecting us with MWBE businesses. Our team members have attended the annual Alliance NW Opportunities for Small Business Conference, which is hosted by the Washington State Procurement Technical Assistance Center with support of Federal and State agencies including DES .

KMB routinely meets with the Small Business Liaison for the US Department of Veteran Affairs to discuss upcoming projects and small business teaming opportunities.

KMB uses the State of Washington OMWBE directory for marketing each project opportunity we pursue. We typically search by commodity code and review the database of available firms.

ONE-ON-ONE ASSISTANCE

The procedures we use to select our engineering and specialty subconsultant team involves identifying and defining project scope, examining their qualifications and experience, past teaming experience, past experience with public agency contracts, and past experience working with Washington State.

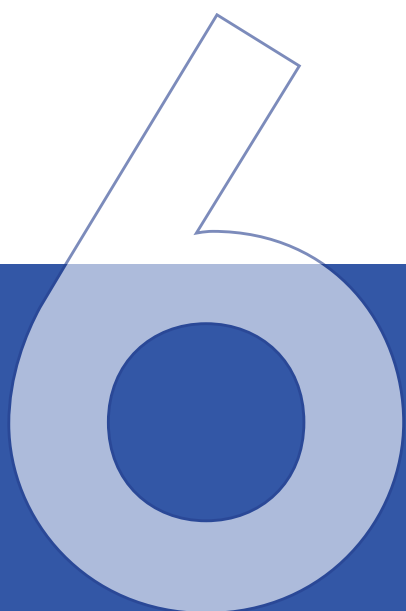
We work with minority-focused and new business groups that support small business inclusion. These groups include the SBA, the NW Minority Business Council, WA State's OMWBE, and WEBS. Opportunities include identification of qualifying firms, obtaining referrals, and posting potential design and engineering consulting opportunities on the agency websites.

HISTORY OF OUTREACH EFFORTS

We always aim to select appropriate sub-consultant firms with expertise aligned with the project specific needs. We strive to meet or exceed the goals of 10% MBE, 6% WBE, 5% WA Small Business, and 5% Veteran-owned participation. Being a self-certified small business ourselves, we understand the importance that outreach, networking, and mentorship can have on success. We regularly meet or exceed goals for SBE, MBE, and WBE participation.

We build new business relationships through networking with other AEC firms to find out how similar outreach programs are working and sharing "best practices" and ideas on how to improve the program.





SF330 FORM

